

LUMEN TECHNOLOGIES, INC

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(Equity Ticker: LUMN), (Bond CUSIP: 156686AM9, 156700AM8, 912912AQ5, 74913EAJ9, 29078EAA3)

LBWM Recommendation

Summary of the Business:

Lumen is a communication services company that provides a range of digital services to customers, with its operations spanning more than 60 countries.

KEY STATS							
Bond Price (03/22/2023): CUSIP: 156686AM9 CUSIP: 156700AM8 CUSIP: 912912AQ5 CUSIP: 74913EAJ9 CUSIP: 29078EAA3	\$62.18 \$40.94 \$69.00 \$66.45 \$42.43	Industry	Communication Services, Alternative Carriers	Debt / EBITDA	7.4x	Interest Coverage Ratio	2.5x
Enterprise Value	\$21.8B	YTM CUSIP: 156686AM9 CUSIP: 156700AM8 CUSIP: 912912AQ5 CUSIP: 74913EAJ9 CUSIP: 29078EAA3	19.28% 19.88% 15.69% 15.18% 21.02%	Spread / Turn Leverage CUSIP: 156686AM9 CUSIP: 156700AM8 CUSIP: 912912AQ5 CUSIP: 74913EAJ9 CUSIP: 29078EAA3	1.7x 1.9x 1.8x 1.9x 3.1x	FCF (TTM \$)	\$1.7B

Grab-and-Go[™] THESIS

An investment in Lumen Technologies is a play on growing demand for cybersecurity, 5G adoption, and cloud computing. The company has grown to become a leading technology company via significant organic and inorganic investments. Its success hinges on its ability to increase revenue and cash flow, while effectively using the proceeds from divestments to de-leverage.







Recent Developments

- A. Improvement in revenues from fiber broadband services due to growth in subscribers and increasing enabled locations.
- B. LUMN expects the macro-headwinds and divestment-related impacts to fade by the end of 2024. Also, the management anticipates that recent investments in growth and optimization will benefit LUMN's top and bottom line beyond 2024.

Conclusion / Recommendation

- A. Well-placed for cybersecurity, 5G adoption, and cloud computing demand.
- B. Efforts to reduce debt contributing to improved risk profile.
- C. All five bonds offer attractive yields however CUSIP: 156700AM8 offers the best risk reward.

Key Risks:

Continued negative impact from decline in legacy services,
 Rising inflation remain a key risk; and
 Intense competition from established companies





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